Summer Season Program

Here is an opportunity to purchase equipment for your busy Summer sales with extended dating.

An opportunity to restock profitable Shindaiwa accessories with additional discounts and extended dating for your busy Summer add on sales.

Spring Trimmer Promotion continues through June 30, 2014. Buy a T235 Trimmer and receive a FREE 1 lb. trimmer line of silentwist. Dealer receives $5.10 credit after registering unit online and submitting a copy of sales invoice with free trimmer line to F.O.E. Paperwork must be at F.O.E. by July 15 to receive credit.

Great buys on Shindaiwa Hedge Trimmers. See Closeout Page.

Good Selling,

The Folks at Florida Outdoor Equipment

June 1, 2014

shindaiwa

PALLET PROGRAM

_____
Open

_____
Floor Plan

_____ _____ _____ _____ _____
DLR # Dealer Dealer Signature PO # Date

		QTY	NET COST EACH	ORDER
	HT232-40	48	$405	
	LE242	36	$270	
	LE254	36	$300	
	EB633RT	18	$338	
*	EB802RT	18	$383	
	EB854RT	18	$398	
	T235	28	$188	
	T242	24	$225	
	T254	24	$255	
	T282	24	$300	
	*Suggested sale on these $499.99.		Total Units	

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

shindaiwa

DEALER DROP SHIP PROGRAM

ORDER QUANTITY - MINIMUM 50 CASES (MIX & MATCH)

ORDER PERIOD - ORDER AS OFTEN AS YOU LIKE - ALLOW 2-3 WEEKS DELIVERY

FREIGHT - PREPAID

TERMS: 1/2 Starting Sept. 10, 2014 _____ Open _____ Floor Plan

Part #	Description	Case Qty.	Cost	15% Discount	20% Discount	Order
2 CYCLE OIL				50 Cases	150 Cases	
80036	2.6 oz.	48	48.75	41.45	39.00	
80037	6.4 oz.	48	76.50	65.05	61.20	
80748	12.8 oz.	24	75.00	63.75	60.00	
80038	16 oz.	12	64.50	54.85	51.60	
81099	1 Gal.	4	96.00	81.60	76.80	
80580	5 Gal.	1	115.50	98.20	92.40	
80581	* 55 Gal.	1	1,140.00	969.00	912.00	
RED ARMOR 2 CYCLE OIL						
83001	2.6 oz.	48	67.50	57.40	54.00	
83002	6.4 oz.	48	107.25	91.20	85.80	
83003	13 oz	12	54.00	45.90	43.20	
83004	1 Gal.	4	172.50	146.65	138.00	
83010	5 Gal.	1	201.00	170.85	160.85	
83009	*55 Gal.	1	2,106.00	1,790.10	1,684.80	

* Counts as 12 Cases

TOTAL # CASES_____

_____ DLR # _____ Dealer _____ P.O. # _____ Date _____ Dealer Signature

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

300 lb. Line Program

Order Quantity - Minimum 300 lbs. (Mix & Match)
Must order in Master Pack quantity
Order Period - Order as often as you like-
Allow 1 week delivery
Freight - Prepaid
Terms - ½ starting Sept. 10, 2014

_____ Open _____ Floor Plan

_____ DLR# _____ Dealer _____ Dealer Signature _____ PO# _____ Date

ORDER IN MASTER PACKS

GRASS ATTACK LINE

					Inv.	Order	Master Pk Cost	20% Discount	Total
40 ft.	908000	.080					4.40	3.55	
Loop	909500	.095					4.40	3.55	
1 lb.	908001	.080					8.40	6.75	
	909501	.095					8.40	6.75	
	910501	.105					8.40	6.75	
	913001	.130					8.40	6.75	
5 lb.	909505	.095					36.50	29.20	
	910505	.105					36.50	29.20	
	913005	.130					36.50	29.20	

					Inv.	Order	Master Pk Cost	20% Discount	Total
3 lb.	908003	.080					22.05	17.65	
	909503	.095					22.05	17.65	
	910503	.105					22.05	17.65	
	913003	.130					22.05	17.65	
10 lb.	909510	.095					71.45	57.20	
	910510	.105					71.45	57.20	

Updated June 1, 2014

Effective October 7, 2013
Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

shindaiwa

_____ _____

DLR# Dealer

ULTRA FLEX LINE

			Inv.	Order	Master Pk Cost	20% Discount	Total
40 ft.	08004	.080			3.65	2.95	
Loop	09504	.095			3.65	2.95	
	10504	.105			3.65	2.95	
	08002	.080			6.10	4.90	
1/2 lb.	09502	.095			6.10	4.90	
	10502	.105			6.10	4.90	
	13002	.130			6.10	4.90	
	08001	.080			8.20	6.60	
	09501	.095			8.20	6.60	
1 lb.	10501	105			8.20	6.60	
	13001	130			8.20	6.60	
	15501Y	.155			8.20	6.60	
	08003	.080			21.30	17.05	
	09503	.095			21.30	17.05	
3 lb.	10503	.105			21.30	17.05	
	13003	.130			21.30	17.05	
	15503Y	.155			21.30	17.05	
	09505	.095			34.20	27.40	
	10505	.105			34.20	27.40	
5 lb.	13005	.130			34.20	27.40	
	15505Y	.155			34.20	27.40	
	09510	095			66.15	52.95	
	10510	.105			66.15	52.95	
10 lb.							

SILENTWIST LINE

			Inv.	Order	Master Pk Cost	20% Discount	Total
40 ft.	808000	.080			5.15	4.15	
Loop	809500	.095			5.15	4.15	
	808002	.080			7.25	5.80	
1/2 lb.	809502	.095			7.25	5.80	
	810502	.105			7.25	5.80	
	808001	.080			9.70	7.80	
1 lb.	809501	.095			9.70	7.80	
	810501	.105			9.70	7.80	
	808003	080			25.85	20.70	
3 lb.	809503	.095			25.85	20.70	
	810503	.105			25.85	20.70	
	808005	.080			42.60	34.10	
5 lb.	809505	.095			42.60	34.10	
	810505Y	.105			42.60	34.10	

Total Pounds

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

2014 Summer Season Order Form

Limited Offer from June 1, 2014 to July 25, 2014

DLR # _____ Dealer Name _____ PO# _____ Date _____

Shipping Information: _____

Open Account_____ Floor Plan _____

Terms:
- Under 14 Units - Due 10th of the month following shipment……S/2 — 30 Days FREE
- 14 – 19 Units - Due 1/2 10th of month following shipment……S/7 — 60 Days FREE
- 20 – 29 Units - Due 1/2 Starting Sept. 10, 2014 ……S/87 — 90 Days FREE
- 30 – 39 Units - Due 1/3 Starting Sept. 10, 2014 ……S/88 — 120 Days FREE
- 40 + Units - Due 1/4 Starting Sept. 10, 2014 ……S/89 — 150 Days FREE

	Inv.	Ord
Trimmers (Shipped 2 units per box)		
T235		
T242 /2		
T242X		
T254 /2		
T282 /2		
T282X		
T344		
Brushcutters (Shipped 2 units per box)		
C242		
C254		
C282		
C344		
Edgers (Shipped 2 units per box)		
LE242 /2		
LE254 /2		
Multi Tool (Shipped 2 units per box)		
M 242		
M 254		
Blowers		
EB212		
EB254		
EB344		
EB508RT		
EB633RT /2		
EB802		
EB802RT /2		
EB854		
EB854RT /2		

/2 Available in Pallet Pricing

	Inv.	Ord
Hedge Trimmers (Shipped 2 units per box)		
DH232-24		
DH232-30		
DH254-30		
HT232-30		
HT232-40 /2		
AHS242		
AHS254		
AH242		
AH254		
Spreaders		
RS41		
RS60		
RS76		
RS76S		
Power Broom		
PS344		
Water Pump		
GP344		

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

MT Attachments are Wholegoods and carry the same terms

_____ **Open Account Terms** _____ **Floor Plan Terms**

		Inv	Order
MULTI-TOOL SYSTEM ATTACHMENTS			
65001	Trimmer w/SF375 Head		
65002	Pole Pruner 10"		
65003	Acticulating Hedge Trimmer		
65004	Brushcutter Attachment		
65010	Edger Attachment		
78702	Short Shaft Pole Pruner 10"		
78703	Short Shaft Articulated Hedge Trimmer		
78704	Tiller/Cultivator		
80264	Power Broom		

Sprayer Terms: Due 1/2 Sept. – 1/2 Oct. 10, 2014

_____ Open _____ Floor Plan

1 to 9 Sprayers - Net
10 to 19 Sprayers - 2% Off Regular Dealer Cost
20 to 29 Sprayers - 5% Off Regular Dealer Cost
30 + Sprayers - 10% Off Regular Dealer Cost

	Inv.		Cost	Order
	MANUAL SPRAYERS			
New		SP1H (6)	90.00	
		SP20HPS	30.00	
		SP30BPE	75.00	
	*	SP45BPE	75.00	
		SP40BPS	90.00	

*Pallet Program (Qty. 40) SP45BPE 60.00_____

Total Sprayers_____

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

shindaiwa

#1 Premium Page

Limited offer from June 1, 2014 to July 25, 2014

DLR # _____ Dealer _____ Dealer Signature _____ PO# _____ Date _____

High Performance - 1 case of Oil for every Shindaiwa unit sold
Authorized Shindaiwa Dealer - 1 case of Oil for every 4 Shindaiwa units sold
Minimum Performance

TERMS: DUE 1/2 Sept. 10, 1/2 Oct. 10, 2014

Open _____ Floor Plan _____

SHINDAIWA OIL

Part #	Description	Case	Mix	Inv.	Qty.	Cost
SHINDAIWA OIL						
80036	2.6 oz.	48	1 Gal.			48.75
80037	6.4 oz.	48	2.5 Gal.			76.50
80748	12.8 oz.	24	5 Gal.			75.00
80038	16 oz.	12	6 Gal.			64.50
81099	1 Gal.	4	50 Gal.			96.00
80580	5 Gal.	1	250 Gal.			115.50
80581	55 Gal.	1	2750 Gal.			1140.00
RED ARMOR OIL						
83001	2.6 oz.	48	1 Gal.			67.50
83002	6.4 oz.	48	2.5 Gal			107.25
83003	13 oz.	12	5 Gal.			54.00
83004	1 Gal.	4	50 Gal.			172.50
83010	5 Gal	1	250 Gal.			201.00
83009	55 Gal.	1	2750 Gal.			2106.00

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

#2 Premium Page

Limited offer from June 1, 2014 to July 25, 2014

High Performance - 10 lbs. of line for Every Shindaiwa Trimmer Sold
Authorized Dealer - Minimum Performance - 2 lbs. of line for Every Shindaiwa Trimmer Sold

TERMS: DUE 1/2 Sept. 10 - 1/2 Oct. 10, 2014

_____ Open _____ Floor Plan

$ 50.00 to $ 100.00 - Net
$101.00 to $ 300.00 - 2 % off Regular Dealer Cost
$301.00 to $ 600.00 - 5% off Regular Dealer Cost
$601.00 to $1,000.00 - 10% off Regular Dealer Cost
$1,001.00 or More - 15% off Regular Dealer Cost

DLR # _____ Dealer _____ Dealer Signature _____ PO# _____ Date _____

ORDER IN MASTER PACKS

GRASS ATTACK LINE

			Inv.	Order	Reg Cost Ea.	Master Pk Cost	Total
40 ft.	908000	.080			4.60	4.40	
Loop	909500	.095			4.60	4.40	
1 lb.	908001	.080			8.80	8.40	
	909501	.095			8.80	8.40	
	910501	.105			8.80	8.40	
	913001	.130			8.80	8.40	
5 lb.	909505	.095			38.40	36.50	
	910505	.105			38.40	36.50	
	913005	.130			38.40	36.50	

			Inv.	Order	Reg Cost Ea.	Master Pk Cost	Total
3 lb.	908003	.080			23.20	22.05	
	909503	.095			23.20	22.05	
	910503	.105			23.20	22.05	
	913003	.130			23.20	22.05	
10 lb.	909510	.095			71.45	57.20	
	910510	.105			71.45	57.20	

_____ TOTAL DOLLARS THIS PAGE

Updated June 1, 2014

Effective October 7, 2013
Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

shindaiwa

#2 Premium Page

DLR # _____ Dealer _____

ULTRA FLEX LINE

			Inv.	Order	Reg Cost Ea.	Master Pk Cost	Total
40 ft.	08004	.080			3.80	3.65	
Loop	09504	.095			3.80	3.65	
	10504	.105			3.80	3.65	
1/2 lb.	08002	.080			6.40	6.10	
	09502	.095			6.40	6.10	
	10502	.105			6.40	6.10	
	13002	.130			6.40	6.10	
1 lb.	08001	.080			8.60	8.20	
	09501	.095			8.60	8.20	
	10501	105			8.60	8.20	
	13001	130			8.60	8.20	
	15501Y	.155			8.60	8.20	
3 lb.	08003	.080			22.40	21.30	
	09503	.095			22.40	21.30	
	10503	.105			22.40	21.30	
	13003	.130			22.40	21.30	
	15503Y	.155			22.40	21.30	
5 lb.	09505	.095			36.00	34.20	
	10505	.105			36.00	34.20	
	13005	.130			36.00	34.20	
	15505Y	.155			36.00	34.20	
10 lb.	09510	.095			69.60	66.15	
	10510	.105			69.60	66.15	

SILENTWIST LINE

			Inv.	Order	Reg Cost Ea.	Master Pk Cost	Total
40 ft.	808000	.080			5.40	5.15	
Loop	809500	.095			5.40	5.15	
1/2 lb.	808002	.080			7.60	7.25	
	809502	.095			7.60	7.25	
	810502	.105			7.60	7.25	
1 lb.	808001	.080			10.20	9.70	
	809501	.095			10.20	9.70	
	810501	.105			10.20	9.70	
3 lb.	808003	080			27.20	25.85	
	809503	.095			27.20	25.85	
	810503	.105			27.20	25.85	
5 lb.	808005	.080			44.80	42.60	
	809505	.095			44.80	42.60	
	810505Y	.105			44.80	42.60	

Updated June 1, 2014

Effective October 7, 2013
Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

3 Premium Page

Limited offer from June 1, 2014 to July 25, 2014

TERMS: **DUE 1/2 Sept. 10 - 1/2 Oct. 10, 2014**

Open Floor Plan

$ 50.00 to $ 100.00	-	Net
$101.00 to $ 300.00	-	2% off Regular Dealer Cost
$301.00 to $ 600.00	-	5% off Regular Dealer Cost
$601.00 to $1,000.00	-	10% off Regular Dealer Cost
$1,001.00 or More	-	15% off Regular Dealer Cost

DLR # Dealer Dealer Signature PO# Date

		Master Pack	Inv.	Qty.	Reg Cost Ea.	Master Pack	Total
Heads							
78890-30000	Speed Feed 400 Clamshell	6			22.40	21.30	
78890-30000B	Speed Feed 400 Bulk Pack (24)				396.00		
28820-08000	Speed Feed 450	6			23.20	22.05	
28820-08001	Speed Feed 450 Bulk Pack (24)				450.00		
78890-21001	Speed Feed 450 Universal	6			24.00	22.80	
78890-40000	High Capacity Manual	6			20.00	19.00	
78890-40000B	High Capacity Manual Bulk Pack (24)				324.00		
80786	Heavy Duty Fixed				11.85		
80794A	Heavy Duty Fixed w/ Adapters	16			24.40	23.15	
Blades							
80424	9" Max Duty Brush				23.10		
80425	8" Heavy Duty Brush				17.35		
80771	10" 3 Tooth Weed				20.65		
Edger Blades							
80419B	Bulk Edger Blades - 50 Blades				112.50		
Hedge Trimmer Deflectors							
P021034930	Fits HT230/HT231 30" only				11.55		
80938	Fits 30" HT254				14.85		
80940	Fits 40" HT254				16.50		
Spark Plug							
90118	CMR5H - Fits Hybrid 4 Engines				3.25		
						TOTAL	**$**

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment

shindaiwa

Close-Out Order Form

PLEASE USE THIS FORM TO GET SPECIAL PRICING

_____ _____ _____ _____ _____

DLR # Dealer Dealer Signature PO# Date

Limited Quantities - No Back Orders.

Terms: 1/3 Starting Sept. 10, 2014

_____ **Open Account** _____ **Floor Plan**

Description		Qty.	Price	Order
WHOLEGOODS				
GP344	34cc Water Pump	46	250.00	
*DH231-24	24" Hedge Trimmer	43	335.00	
CT2510	25cc Tiller/Cultivator	10	225.00	
*HT231-30	30" Single Sided Hedge Trimmer	39	230.00	
*HT254-40	40" Single Sided Hedge Trimmer w/ deflector	527	295.00	
*HT254-40	Same as above (Pallet qty. 36)		265.00	
*DH254-24	25cc 24" Hedge Trimmer	198	200.00	
*HT254-30	30" Single Sided Hedge Trimmer	104	230.00	

Description		Qty.	Price	Order
ACCESSORIES				
SP150	1 Gallon Hand Sprayer	7	30.00	
813002	Silentwist .130 1/2 lb.	12	5.00	
813001	Silentwist .130 1 lb.	19	7.00	
813003	Silentwist .130 3 lb.	12	20.00	
13010	Ultra-Flex .130 10 lb.	8	50.00	
36450-16	16" Bar FSN DG	5	12.00	
78890-11000	Speed Feed 375 Head w/ Arbors	141	17.00	
UN10	Heavy Duty Manual Head	8	10.00	
80426	9" Brushcutter Blade	32	15.00	

* 2 units per box

Updated June 1, 2014

Effective October 7, 2013

Supersedes and Voids all Previous Programs and prices are subject to those in effect at the time of shipment